**Hugo Stefano Huere Alvarado**
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## EDUCATION

**2020 - 2021**   **London Business School (London, UK)**
- MSc Financial Analysis (concentration: quantitative finance & data science)
- Electives: Derivatives, Fin. Engin. & Risk Man., Machine Learning, Time Series Analysis, Data Mining
- Data analytics project: https://hugo-huerealvarado-lbs.netlify.app/
- Graduation: August 2021 (option to graduate in 2022)

**2016 - 2019**   **Università Cattolica del Sacro Cuore (Milan, Italy)**
- BSc Economics & Management (final grade: 105/110)
- Statistics and Applied Multivariate Statistics (R coding) classes taken
- Thesis: "European banks' derivatives exposure: the Deutsche Bank's case" (grade: 3/3)

**2018 - 2019**   **Universität Mannheim (Mannheim, Germany)**
- Erasmus Exchange Program
- Improved German from A2 to C1 level in a semester

**2015 - 2016**   **Thunderridge High School (Highlands Ranch, Colorado, USA)**
- High School Exchange Program (10 months)

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## BUSINESS EXPERIENCE

**02/20 - 07/20**   **SOCIÉTÉ GÉNÉRALE CIB (Frankfurt, Germany)**
**(6 months)**   **Real Estate Investment Banking Intern**
- Produced pitches for RE companies including REITs (Real Estate Investment Trusts), hotels chains and RE developers using databanks such as Capital IQ, Bloomberg and MergerMarket
- Collaborated in fairness opinion process on live multi-billion merger contributing to brokers' forecasts, business model, DCF, synergies and due diligence for both Frankfurt and Paris teams
- Engaged in €823m combined offering of convertible bonds & accelerated bookbuild (ABB) for German third largest residential player "LEG Immobilien"
- Experienced €500m green bond issuance for CEE commercial player "NEPI Rockcastle" and ESG rating advisory for German MDAX residential player "TAG Immobilien"

**11/19 - 01/20**   **COMMERZBANK AG (Frankfurt, Germany)**
**(3 months)**   **M&A Advisory Intern**
- Prepared and updated teasers, pitchbooks and management presentations including company profiles, buyers' universes, key financials, comparable peers, analysis at various prices (AVP)
- Performed company valuation analysis, including trading comps, transaction comps and DCF for different industries including industrials, consumer retail, TMT, healthcare, diversified products and more
- Conducted research activities on markets and industries using databanks such as MergerMarket, FactSet, Orbis, Capital IQ and Bloomberg

**06/2019**   **CITIGROUP (Milan, Italy)**
**Markets In-Day Training (Cash Equity Sales Trading)**
- Selected with three other classmates from course being "Financial Markets, Credit & Banking" for job shadowing experience to gain insights and exposure to S&T Director

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## ADDITIONAL INFORMATION

- **Languages:** Italian (native), Spanish (native), English (fluent), German (business proficient)
- **IT:** Excel & PowerPoint (proficient), Bloomberg (proficient), R (intermediate), Python (basic), VBA (basic)
- **Achievements:** First-generation university graduate
- **Hobbies, Sports & Interests:**
  - Reinvesting salary in eq. trading portfolio to gain experience in current markets (c. €2,800 invested)
  - Classical & electric guitar player (played as guitarist in rock band and as trio member in church)
  - Boxing (trainings 3-to-5 days a week in Milan, Mannheim, and Frankfurt)
  - Cross country racer (US High School Varsity Team, running 5 km below 20 min)
  - Football player (played at FC VigeJunior - official "Scuola Calcio" sponsored by FC Inter)